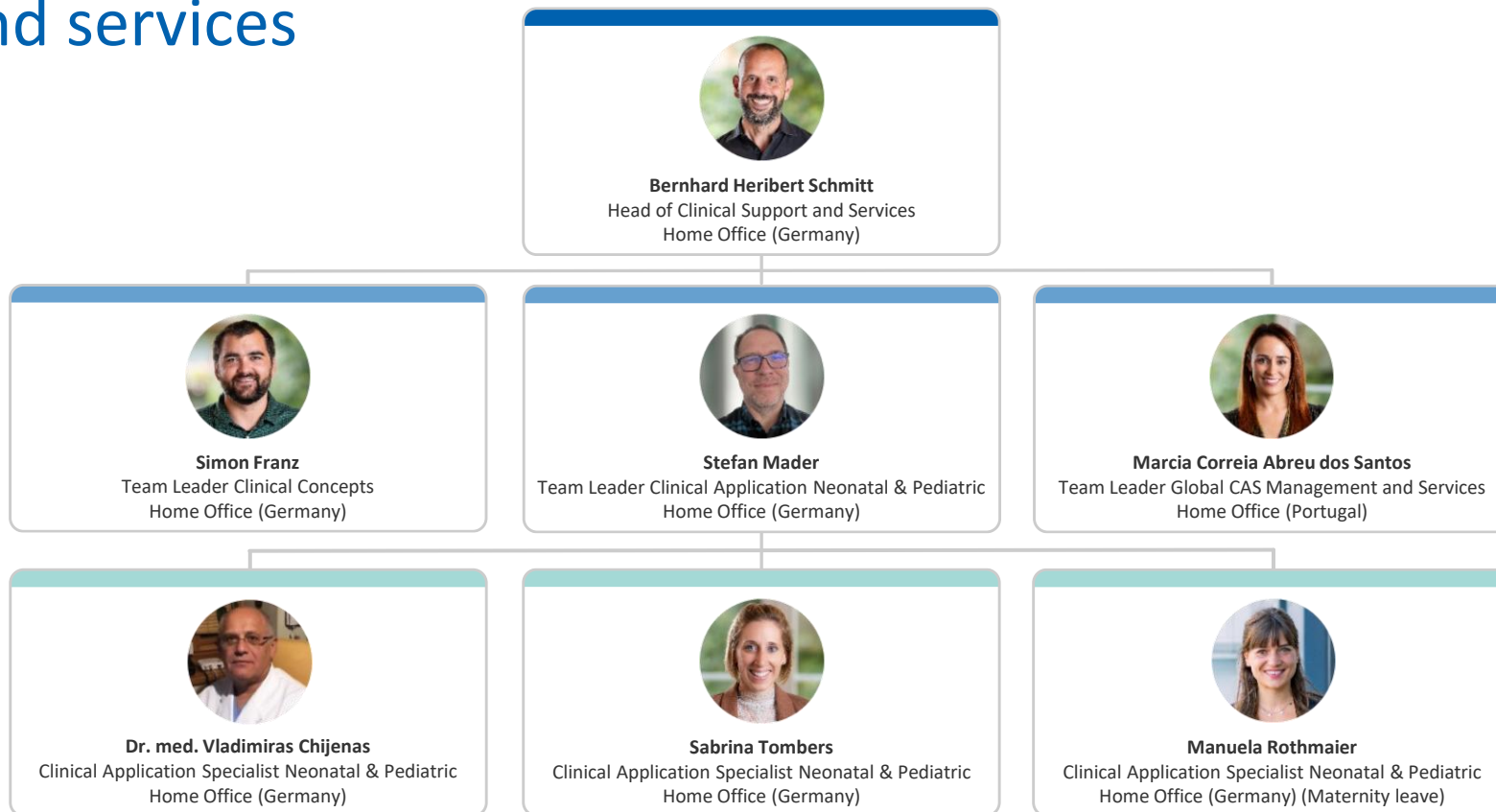


Neonatal and pediatric clinical application

Team structure and contact person per topic

Clinical support and services



Team tasks

- Collect worldwide insights
- Contribute to R&D
- Train and certify
- Bedside support
- Close clinical support
- Collaborate with the worldwide teams



The current team



Stefan Mader

(Germany)

- Team Lead
- NeoPed ICU Nurse
- Medin Portfolio
- MEA, APAC, China, Japan, India, South EU, France, UK, Canada



Sabrina Tombers

(Germany)

- NeoPed ICU Nurse
- Hamilton Medical Portfolio
- DACH, Nordics, BeNeLux, Latam



Dr. Vladimiras Chijenass

(Lithuania)

- Neonatologist PhD
- Medin Portfolio
- Baltics, CIS, Central Asia, SouthEast Europe

Contact person by region

Point of contact USA:

Justin Tse

justin.tse@hamilton-medical.com

Matthew Gelmini

matthew.gelmini@hamilton-medical.com

Cooperation between the worldwide teams

Sabrina Tombers:

stombers@hamilton-medical.com

- DACH (Germany, Austria, Switzerland)
- Nordics
- LATAM
- BeNeLux

Dr. Vladimiras Chijenias:

vchijenias@hamilton-medical.com

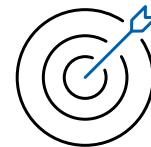
- CIS incl. Baltics
- East Europe
- South East Europe

Stefan Mader:

smader@hamilton-medical.com

- UK
- France
- South Europe
- MEA
- APAC
- India
- North America
- OEM: Getinge, SLE

Neo/Ped CAS team – targets and goals



Each Neo/Ped CAS is

- The Single Point Of Contact (SPOC) for related Hamilton Medical ASM and CAS and for the local partners and distributors (according map)
- Responsible for the complete Neonatal & Pediatric portfolio of Hamilton Medical and Medin Medical
- Open for all questions and requests regarding neonatal and pediatric Clinical application
- Plan, perform and supports tailored product and clinical training
- Advice in regard of segmentation between Hamilton Medical and Medin Medical products
- Establish a mutual market and partner knowledge
- Provide a consistent communication